

**BellSouth Telecommunications, Inc.** 

333 Commerce Street Suite 2101 Nashville, TN 37201-3300

October 13, 2003

Guy M. Hicks **General Counsel** 

615 214 6301 Fax 615 214 7406

guy.hicks@bellsouth.com

#### VIA HAND DELIVERY

Hon. Deborah Taylor Tate, Chairman Tennessee Regulatory Authority 460 James Robertson Parkway Nashville, TN 37238

Re:

Petition for Arbitration of ITC^DeltaCom Communications, Inc. with Telecommunications, Inc. **Pursuant** the

Telecommunications Act of 1996

Docket No. 03-00119

#### Dear Chairman Tate:

Enclosed are the original and fourteen copies of BellSouth's responses to inquiries from Director Jones during the arbitration of this matter on August 27-28 and September 12, 2003. Copies of the enclosed are being provided to counsel of record.

Very truly yours,

ี เหนู M. Hicks

GMH:ch

BellSouth Telecommunications, Inc.
TRA Docket 03-00119
DeltaCom Arbitration
Late Filed Hearing Exhibit No. 1

REQUEST: Please verify which CLECs, if any, in the State of Tennessee offer unbundled local switching and at what rate they offer this service.

RESPONSE: As Bellsouth explained during the hearing, BellSouth only has access to publicly-available information regarding products offered by other carriers. BellSouth has referred to information on the internet to identify carriers that appear to offer local switching, which carriers were referenced in Hearing Exhibit No. 3. In response to Director Jones' question, BellSouth contacted all of the CLECs identified in Hearing Exhibit No. 3 to ascertain if they offered unbundled local switching. A copy of BellSouth's correspondence is attached hereto. The only carriers that have responded to date are Z-Tel, BTI and Memphis Networx (a copy of which is also attached). BellSouth anticipated, the CLECs, which are under no binding legal obligation to respond to BellSouth's request (as opposed to a TRA-issued data request or subpoena directed to the carrier), have been less-than-forthcoming, as shown by their lack of responsiveness. BellSouth believes that the resistance of CLECs to sharing information on this matter (both in this case and in the local switching exemption docket, No. 02-00207) demonstrates that these carriers are engaged in competitive marketing for these services and are, therefore, reluctant to provide information to BellSouth about switching.



October 3, 2003

Randy Smith, Executive VP Access Integrated Networks, Inc. 4885 Riverside Drive, #107 Macon, GA 31210

Dear Mr. Smith:

BellSouth has been asked to provide the Tennessee Regulatory Authority with information regarding switching. We are trying to confirm that Access Integrated Networks, Inc. offers wholesale switching, as indicated on the attached page from your website. Please respond to this letter by October 10 if your website does not accurately reflect the availability of switching from Access Integrated Networks, Inc..

Please also provide any information on whether Access Integrated Networks, Inc. maintains a standard price for switching and whether it provides discounts off of such prices.

Sincerely,



800-VENICOM

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Access Integrated Networks Inc. 4885 Riverside Drive

Suite 107 Directory Listing Macon, GA 31210 +1 478 475 9800 Fax: +1 888 476 6330

Toll Free: +1 888 275 0777

Contact: Randy Smith, Executive VP Web Site: www.accesscomm.com

Company Type: CLEC Services Offered Wholesale: Calling Cards, CLASS Services, Conferencing: Audio, Data Services, LD Switched Access, Local Dial Tone, LD Dedicated Access, DSL, Frame Relay, IntraLATA Toll, ISDN Access, Switched Local Services

Services Offered Retail: Calling Cards, CLASS Services, Conferencing: Audio, Data Services, LD Switched Access, Local Dial Tone, LD Dedicated Access, DSL, Frame Relay, IntraLATA Toll, ISDN Access, Switched Local Services



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October 3, 2003

Attention: Wholesale Services Manager Allegiance Telecom 1950 Stemmons Freeway Suite 3026 Dallas, TX 75207

Dear Allegiance Telecom:

BellSouth has been asked to provide the Tennessee Regulatory Authority with information regarding switching. We are trying to confirm that Allegiance Telecom offers wholesale switching, as indicated on the attached page from your website. Please respond to this letter by October 10 if your website does not accurately reflect the availability of switching from Allegiance Telecom.

Please also provide any information on whether Allegiance Telecom maintains a standard price for switching and whether it provides discounts off of such prices.

Sincerely,









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Allegiance Telecom 1950 Stemmons Freeway **Directory Listing** Suite 3026

Dallas, TX 75207 +1 214 261 7100

Fax: +1 214 261 7110

Toll Free: +1 800 750 1883 E-mail: pr@allegiancetele.com

Web Site: www.allegiancetele.com Company Type: Integrated Communications Provider Services Offered Wholesale: Data Services, Local Dial Tone, Internet Access-Dedicated, Internet Access-Dial-

Up,T1/T3 Access,Web Hosting/Management Services Services Offered Through an Agency: Toll-Free, CLASS Services, Local Dial Tone, LD Dedicated Access, Internet

Access-Dedicated, Web Hosting/Management Services Services Offered Retail: Toll-Free, Calling Cards, CLASS Services, Data Services, Local Dial Tone, LD Dedicated

Access, DSL, E-Commerce Services, Internet Access-Dedicated, Internet Access-Dial-Up, IntraLATA Toll, IP-Data, Operator Services, Switched Local Services, T1/T3 Access, Unified Messaging, Voice Messaging, Web

Hosting/Management Services

Products/Services: Billing-Direct, Directory Assistance, Number Portability Solutions, Telco Hotel/Collocation Provider

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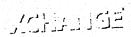
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October 3, 2003

Tracey Belko, Public Relations Manager AT&T S644, 32 Avenue of the Americas New York, NY 10013

Dear Mr. Belko:

BellSouth has been asked to provide the Tennessee Regulatory Authority with information regarding switching. We are trying to confirm that AT&T offers wholesale switching, as indicated on the attached page from your website. Please respond to this letter by October 10 if your website does not accurately reflect the availability of switching from AT&T.

Please also provide any information on whether AT&T maintains a standard price for switching and whether it provides discounts off of such prices.

Sincerely,





Alliance Network ONAD

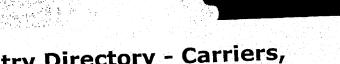
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AT & T S644, 32 Avenue of the Americas New York, NY 10013

Fax: +1 212 387 4503

Contact: Tracey Belko, Public Relations Manager

E-mail: tbelko@att.com Web Site: www.att.com

Company Type: IXC Services Offered Wholesale: Toll-Free, ATM, Cable Telephony, Calling Cards, Centrex, Conferencing: Audio, Data Services, LD Switched Access, LD Dedicated Access, DSL, E-Commerce Services, Frame Relay, International-Termination from U.S., International-Toll-Free Services, Internet Access-Dedicated, Internet Access-Dial-Up,IntraLATA Toll,IP-Data,Conferencing: Web,IP-Fax

Services, IP-Voice, ISDN Access, Operator Services, Prepaid Calling Cards, Private Data Lines, Switched Local Services, T1/T3 Access, Conferencing: Video, VPNs, Web

Hosting/Management Services Services Offered Retail: Toll-Free, ATM, Cable Telephony, Calling Cards, Centrex, CLASS Services, Conferencing: Audio, Data Services, LD Switched Access,LD Dedicated Access,DSL,E-Commerce

Services, Frame Relay, International-Termination from U.S., International-Termination from non-U.S., International-Toll-Free Services, Internet Access08/22/:

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Data Lines, Switched Local Services, T1/T3 Access, Conferencing: Video, VPNs, Web

Hosting/Management Services

Products/Services: Call Center Solutions, Conference Calling, Consulting-Technical/Infrastructure, Directory Assistance, Network Management, Operator Services, Telco Hotel/Collocation Provider

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October 3, 2003

Robert Buffa, Dealer VP BTI 4300 Six Forks Road Raleigh, NC 27609

Dear Mr. Buffa:

BellSouth has been asked to provide the Tennessee Regulatory Authority with information regarding switching. We are trying to confirm that BTI offers wholesale switching, as indicated on the attached page from your website. Please respond to this letter by October 10 if your website does not accurately reflect the availability of switching from BTI.

Please also provide any information on whether BTI maintains a standard price for switching and whether it provides discounts off of such prices.

Sincerely,



SEPT. 8-10: 2003



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BTI

4300 Six Forks Road

Fax: +1 800 848 6137

Web Site: www.bti.com

Toll Free: +1 800 434 7004

Raleigh, NC 27609

+1 800 434 7004

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Contact: Robert Buffa, Dealer VP, Southern Division

Company Type: Intergrated Communications Provider

Services Offered Wholesale: Toll-Free, ATM, Calling

Cards, Centrex, CLASS Services, Conferencing: Audio, Data Services, LD Switched Access, Local Dial Tone, LD Dedicated

Access, DSL, E-Commerce Services, Fax Broadcast/ Fax on

Commerce Services, Fax Broadcast/ Fax on Demand, Frame

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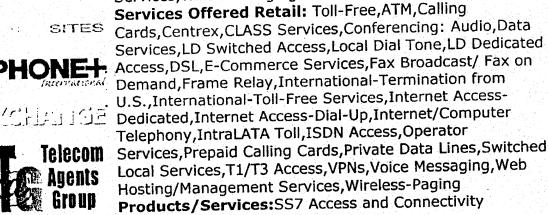
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October 3, 2003

James Brooker, Vice President
East Coast Communications Corp.
10047 Midlothian Turnpike
Richmond, VA 23235

Dear Mr. Brooker:

BellSouth has been asked to provide the Tennessee Regulatory Authority with information regarding switching. We are trying to confirm that East Coast Communications Corp. offers wholesale switching, as indicated on the attached page from your website. Please respond to this letter by October 10 if your website does not accurately reflect the availability of switching from East Coast Communications Corp..

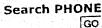
Please also provide any information on whether East Coast Communications Corp. maintains a standard price for switching and whether it provides discounts off of such prices.

Sincerely,



SEPT. 8-10," 2003





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10047 Midlothian Turnpike Richmond, VA 23235 +1 804 330 7373 Fax: +1 804 330 4152

Toll Free: +1 800 480 1020 Contact: James Brooker, Vice President

E-mail: infoeastcoastcom.com
Web Site: www.eastcoastcom.com
Company Type: Master Agency

Company Type: Master Agency
Services Offered Wholesale: Toll-Free,ATM,Calling
Cards,Centrex,CLASS Services,Conferencing: Audio,Data
Services,LD Switched Access,Local Dial Tone,LD Dedicated
Access,DSL,E-Commerce Services,Fax Broadcast/ Fax on
Demand,Frame Relay,International-Termination from
U.S.,International-Toll-Free Services,Internet Access-

Dedicated, Internet Access-Dial-Up, Internet/Computer Telephony, IntraLATA Toll, IP-Data, IP-Fax Services, IP-Voice, ISDN Access, Private Data Lines, T1/T3 Access, VPNs, Web Hosting/Management Services, Wireless-

Paging, Data Storage Services, Gigabit Ethernet
Services Offered Through an Agency: Toll-

Free,ATM,Calling Cards,Centrex,CLASS Services,Conferencing: Audio,Data Services,LD Switched Access,Local Dial Tone,LD Dedicated Access,DSL,E-Commerce Services,Fax Broadcast/ Fax on Demand,Frame

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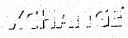
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October 3, 2003

Attention: Wholesale Services Manager Focal Communications, Inc. 200 N. LaSalle Chicago, IL 60601

Dear Focal Communications, Inc.:

BellSouth has been asked to provide the Tennessee Regulatory Authority with information regarding switching. We are trying to confirm that Focal Communications, Inc. offers wholesale switching, as indicated on the attached page from your website. Please respond to this letter by October 10 if your website does not accurately reflect the availability of switching from Focal Communications, Inc..

Please also provide any information on whether Focal Communications, Inc. maintains a standard price for switching and whether it provides discounts off of such prices.

Sincerely,

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**Focal Communications Inc.** 200 N. LaSalle Chicago, IL 60601 +1 312 895 8400 Fax: +1 312 895 8403 Toll Free: +1 800 895 8400 Web Site: www.focal.com

Company Type: CLEC Services Offered Wholesale: Toll-Free, Calling Cards, CLASS Services, Data Services, LD Switched Access, Local Dial Tone, LD Dedicated

Access, DSL, International-Termination from U.S., International-Toll-Free Services, Internet Access-Dedicated, IntraLATA Toll, ISDN Access, Switched Local Services,T1/T3 Access

Services Offered Through an Agency: Toll-Free, Calling Cards, CLASS Services, Data Services, LD Switched Access, Local Dial Tone, LD Dedicated Access, DSL, International-Termination from U.S., International-Toll-Free Services, Internet Access-Dedicated, IntraLATA Toll, ISDN Access, Switched Local Services, T1/T3 Access

Services Offered Retail: Toll-Free, Calling Cards, CLASS Services, Conferencing: Audio, Data Services, LD Switched Access, Local Dial Tone, LD Dedicated Access, DSL, International-Termination from

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October 3, 2003

William Rubio, Director of Agent Business IDS Telecom 1525 NW 167th St. Miami, FL 33169

Dear Mr. Rubio:

BellSouth has been asked to provide the Tennessee Regulatory Authority with information regarding switching. We are trying to confirm that IDS Telecom offers wholesale switching, as indicated on the attached page from your website. Please respond to this letter by October 10 if your website does not accurately reflect the availability of switching from IDS Telecom.

Please also provide any information on whether IDS Telecom maintains a standard price for switching and whether it provides discounts off of such prices.

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**IDS Telcom** 1525 N.W. 167th St. Miami, FL 33169

+1 305 612 4343 Contact: William Rubio, Director of Agent Business E-mail: wrubio@idstelcom.com

Web Site: www.idstelcom.com

Company Type: CLEC Services Offered Wholesale: ATM, Calling Cards, Data Services, LD Switched Access, Local Dial Tone, LD Dedicated Access, DSL, Fax Broadcast/ Fax on Demand, Frame Relay, International-Termination from U.S., International-Termination from non-U.S., IP-Data, Conferencing: Web, IP-Fax Services, IP-Voice, ISDN Access, Switched Local

Services, T1/T3 Access, Unified Messaging, Conferencing: Video, VPNs, Voice Messaging

Services Offered Through an Agency: ATM,LD Switched Access, Local Dial Tone, LD Dedicated Access, Fax Broadcast/ Fax on Demand, Frame Relay, IP-Data, Conferencing: Web, IP-Fax Services, IP-Voice, Switched Local Services, Unified Messaging, Conferencing: Video, VPNs, Voice Messaging Services Offered Retail: Toll-Free, ATM, Calling Cards, Centrex, CLASS Services, Data Services, LD Switched

Access, Local Dial Tone, LD Dedicated Access, DSL, Fax Broadcast/ Fax on Demand, Frame Relay, International-Toll-Free Services, Internet Access-Dedicated, Internet Accessregulatory compliance



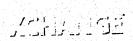
Dial-Up, IntraLATA Toll, IP-Data, Conferencing: Web, IP-Fax Services, IP-Voice, ISDN Access, Operator Services, Private Data Lines, Switched Local Services, T1/T3 Access, Unified Messaging, Conferencing: Video, VPNs, Voice Messaging Products/Services: Billing-Direct, Conference Calling, **Directory Assistance** 

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October 3, 2003

Larry Selensky, Manager of Operations McLeodUSA 6400 C St. SW Cedar Rapids, IA 52404

Dear Mr. Selensky:

BellSouth has been asked to provide the Tennessee Regulatory Authority with information regarding switching. We are trying to confirm that McLeodUSA offers wholesale switching, as indicated on the attached page from your website. Please respond to this letter by October 10 if your website does not accurately reflect the availability of switching from McLeodUSA.

Please also provide any information on whether McLeodUSA maintains a standard price for switching and whether it provides discounts off of such prices.

Sincerely,

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McLeodUSA 6400 C St. SW Directory Listing Cedar Rapids, IA 52404 +1 319 790 1259 Fax: +1 319 790 7595

Contact: Larry Selensky, Manager of Operations E-mail: lselensky@mcleodusa.com

Web Site: www.mcleodusa.com Company Type: CLEC

Services Offered Wholesale: ATM, Cable Telephony, LD Switched Access, Local Dial Tone, LD Dedicated Access, Frame Relay, International-Termination from U.S., Internet Access-Dedicated, Operator Services, Private Data Lines,T1/T3 Access,VPNs

Services Offered Through an Agency: Toll-Free, Calling Cards, Centrex, CLASS Services, Conferencing: Audio, Data Services, LD Switched Access, Local Dial Tone, LD Dedicated Access, DSL, Frame Relay, International-Termination from U.S., Internet Access-Dedicated, Internet Access-Dial-Up, IntraLATA Toll, Conferencing: Web, Operator Services, Private Data Lines, Switched Local Services, T1/T3 Access, Conferencing: Video, VPNs, Voice Messaging Services Offered Retail: Toll-Free, Cable

Telephony, Calling Cards, Centrex, CLASS Services, Conferencing: Audio, Data Services, LD Switched Access, Local Dial Tone, LD Dedicated Access, DSL, Frame

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Products/Services:Conference Calling

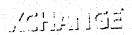
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October 3, 2003

Charles G. Elliot, Director of Marketing Memphis Networx 7620 Appling Center Drive Memphis, TN 38133

Dear Mr. Elliot:

BellSouth has been asked to provide the Tennessee Regulatory Authority with information regarding switching. We are trying to confirm that Memphis Networx offers wholesale switching, as indicated on the attached page from your website. Please respond to this letter by October 10 if your website does not accurately reflect the availability of switching from Memphis Networx.

Please also provide any information on whether Memphis Networx maintains a standard price for switching and whether it provides discounts off of such prices.

Sincerely,









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**Memphis Networx** 

7620 Appling Center Drive Memphis, TN 38133 +1 901 213 5112

Fax: +1 901 371 0829 Contact: Charles G. Elliot, Director of Marketing

E-mail: sales@memphisnetworx.com Web Site: www.memphisnetworx.com

Company Type: Carrier's Carrier Services Offered Wholesale: Data Services, Frame Relay, IP-Data, IP-Voice, Switched Local Services, T1/T3

Access, VPNs, Wireless-Fixed

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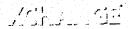
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October 3, 2003

D. Kerby Talbert, Accounts Manager WoldCom (Legacy MFS) 1921 Gallow Road, Suite 900 Vienna, VA 22182

Dear Mr. Talbert:

BellSouth has been asked to provide the Tennessee Regulatory Authority with information regarding switching. We are trying to confirm that WoldCom (Legacy MFS) offers wholesale switching, as indicated on the attached page from your website. Please respond to this letter by October 10 if your website does not accurately reflect the availability of switching from WoldCom (Legacy MFS).

Please also provide any information on whether WoldCom (Legacy MFS) maintains a standard price for switching and whether it provides discounts off of such prices.

Sincerely,

AT&T Network

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WorldCom (Legacy MFS)

Contact 1921 Gallows Road, Suite 900
Directory Listing Vienna, VA 22182
Form +1 703 269 6738

Fax: +1 509 691 5101

Contact: D. Kerby Talbert, Telecom Accounts Manager

E-mail: kerby.talbert@wcom.com

Web Site: www.wcom.com
Services Offered Wholesale: Toll-Free,ATM,Calling
Cards,Centrex,CLASS Services,Conferencing: Audio,Data
Services,LD Switched Access,Local Dial Tone,LD Dedicated
Access,DSL,E-Commerce Services,Fax Broadcast/ Fax on
Demand,Frame Relay,International-Termination from
U.S.,International-Termination from nonU.S.,International-Toll-Free Services,Internet Access-

U.S.,International-Toll-Free Services,Internet Access-Dedicated,Internet Access-Dial-Up,Internet/Computer Telephony,IntraLATA Toll,IP-Data,Conferencing: Web,IP-Fax Services,IP-Voice,ISDN Access,Operator

Services, Prepaid Calling Cards, Prepaid LD, Private Data Lines, Satellite Services, Switched Local Services, T1/T3 Access, Unified Messaging, Conferencing: Video, VPNs, Voice Messaging, Web Hosting/Management Services, Wireless-

Cellular, Wireless-Fixed, Wireless-Paging, Wireless-PCS Services Offered Retail: Toll-Free, ATM, Calling

Cards, Centrex, CLASS Services, Conferencing: Audio, Data Services, LD Switched Access, Local Dial Tone, LD Dedicated



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Demand, Frame Relay, International-Termination from U.S., International-Termination from non-U.S., International-Toll-Free Services, Internet Access-Dedicated, Internet Access-Dial-Up, Internet/Computer Telephony, IntraLATA Toll, IP-Data, Conferencing: Web, IP-Fax Services, IP-Voice, ISDN Access, Operator Services, Prepaid Calling Cards, Prepaid LD, Private Data Lines, Satellite Services, Switched Local Services, T1/T3 PHONE: Access, Unified Messaging, Conferencing: Video, VPNs, Voice Messaging, Web Hosting/Management Services, Wireless-Cellular, Wireless-Fixed, Wireless-Paging, Wireless-PCS / Critical GE Products/Services:Billing-Direct, Customer Care

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October 3, 2003

Diane Harlow, Sr. Manager Xspedius Communications 5555 Winghaven Blvd. Suite 300 O'Fallon, MO 63366

Dear Ms. Harlow:

BellSouth has been asked to provide the Tennessee Regulatory Authority with information regarding switching. We are trying to confirm that Xspedius Communications offers wholesale switching, as indicated on the attached page from your website. Please respond to this letter by October 10 if your website does not accurately reflect the availability of switching from Xspedius Communications.

Please also provide any information on whether Xspedius Communications maintains a standard price for switching and whether it provides discounts off of such prices.

Sincerely,

Kathy Blake

KathyBlake





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**Xspedius Communications** 5555 Winghaven Blvd. O'Fallon, MO 63366 +1 636 625 7392 Fax: +1 636 625 7373 Contact: Diane Harlow, Sr. Manager, Marketing Programs E-mail: diane.harlow@xspedius.com Web Site: www.xpedius.com Company Type: Integrated Services Provider Services Offered Wholesale: ATM, CLASS Services, Data Services, LD Switched Access, Local Dial Tone, DSL, Frame Relay, Internet Access-Dedicated, IntraLATA Toll, IP-Data, ISDN Access, Private Data Lines, Switched Local Services, T1/T3 Access, Voice Messaging, Web Hosting/Management Services, Gigabit Ethernet, OCN Services Offered Through an Agency: Toll-Free, ATM, Calling Cards, CLASS Services, Data Services, LD Switched Access, Local Dial Tone, DSL, Frame Relay, International-Termination from U.S., International-Termination from non-U.S., Internet Access-Dedicated, IntraLATA Toll, IP-Data, ISDN Access, Private Data Lines, Switched Local Services, T1/T3 Access, Voice Messaging, Web Hosting/Management Services, Gigabit Ethernet, OCN Services Offered Retail: Toll-Free, ATM, Calling

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Cards, CLASS Services, Data Services, LD Switched Access, Local Dial Tone, LD Dedicated Access, DSL, Frame Relay, International-Termination from U.S., International-Termination from non-U.S., Internet Access-Dedicated, Internet Access-Dial-Up, IntraLATA Toll, IP-Data, ISDN Access, Private Data Lines, Switched Local Services, T1/T3 Access, Voice Messaging, Web

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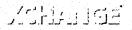


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October 3, 2003

Don Flynn XTel Communications Inc. 9 E. Stowe Road Marlton, NJ 08053

Dear Mr. Flynn:

BellSouth has been asked to provide the Tennessee Regulatory Authority with information regarding switching. We are trying to confirm that XTel Communications Inc. offers wholesale switching, as indicated on the attached page from your website. Please respond to this letter by October 10 if your website does not accurately reflect the availability of switching from XTel Communications Inc..

Please also provide any information on whether XTel Communications Inc. maintains a standard price for switching and whether it provides discounts off of such prices.

Sincerely,







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XTel Communications Inc. 9 E. Stowe Road Marlton, NJ 08053 Directory Listing +1 856 596 4000 Fax: +1 856 596 9777 Toll Free: +1 GET XTEL Contact: Don Flynn E-mail: dflynn@xtelcommunications.com

> Web Site: www.xtelcommunications.com Services Offered Wholesale: Toll-Free, Calling Cards, Centrex, CLASS Services, Conferencing: Audio, Data Services, LD Switched Access, Local Dial Tone, LD Dedicated Access, DSL, Frame Relay, International-Termination from

U.S., Internet Access-Dedicated, IntraLATA Toll, Conferencing: Web, Private Data Lines, Switched Local Services, T1/T3 Access, Conferencing: Video, VPNs, Web Hosting/Management Services

Services Offered Through an Agency: Toll-Free, Calling Cards, Centrex, CLASS Services, Conferencing: Audio, Data Services, LD Switched Access, Local Dial Tone, LD Dedicated Access, DSL, Frame Relay, International-Termination from U.S., Internet Access-Dedicated, IntraLATA Toll, Conferencing: Web, Private Data Lines, Switched Local Services, T1/T3 Access, Conferencing: Video, VPNs, Web Hosting/Management Services

Services Offered Retail: Toll-Free, Calling Cards, Centrex, CLASS Services, Conferencing: Audio, Data

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36M66 Southern Bell Center 675 West Peachtree Street, NE Atlanta, Georgia 30375

October 3, 2003

James Gerdsen, Director Z-Tel Communications, Inc. 601 S. Harbour Island Blvd. Suite 220 Tampa, FL 33602

Dear Mr. Gerdsen

BellSouth has been asked to provide the Tennessee Regulatory Authority with information regarding switching. We are trying to confirm that Z-Tel Communications, Inc. offers wholesale switching, as indicated on the attached page from your website. Please respond to this letter by October 10 if your website does not accurately reflect the availability of switching from Z-Tel Communications, Inc..

Please also provide any information on whether Z-Tel Communications, Inc. maintains a standard price for switching and whether it provides discounts off of such prices.

Sincerely,

Kathy Blake

Kathy Blake





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**Z-Tel Communications Inc.** 601 S. Harbour Island Blvd. Suite 220 Directory Listing Tampa, FL 33602 +1 813 273 6261

> Toll Free: +1 877 237 6278 Contact: James Gerdsen, Director of Agent Sales

Web Site: www.ztel.com

Services Offered Wholesale: CLASS Services, IntraLATA Toll, Switched Local Services, Voice Messaging Services Offered Through an Agency: CLASS Services, IntraLATA Toll, Switched Local Services, Voice

Messaging Products/Services: Billing-ASP, Turnkey Wholesale Services for UNE-P-based local products

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Kathy Blake 36M66 Southern Bell Center 675 West Peachtree Street, NE Atlanta, GA 30375 (404) 330-0501

Dear Ms. Blake:

This is in response to your letter dated October 3, 2003, addressed to James Gerdsen. Your letter stated that you were "trying to confirm that Z-Tel Communications, Inc. offers wholesale switching, as indicated on the attached page from your website," because you had been asked by the Tennessee Regulatory Authority to provide such information. What was actually appended to your letter seemed to be a screen-print from Phone+ Magazine's online service, rather than anything gleaned from our website.

It is Z-Tel's policy to refrain from discussing the pricing and availability of our products with our competitors. Section 20 of Part A (General Terms and Conditions) of the Interconnection Agreement between BellSouth and Z-Tel provides the terms under which parties may exchange confidential information where necessary in the course of our business relationship. In particular, our Agreement restricts BellSouth's ability to use all confidential information disclosed to it "only for the purpose of performing under this Agreement." Part A (General Terms and Conditions), Section 20.1.1. It is not apparent from your letter that BellSouth's request is made with any such purpose in mind. Finally, your letter implies that this inquiry was made at the request of the Tennessee Regulatory Authority. While the Agreement provides that BellSouth may disclose any confidential information it does receive if "required by law, a court, or governmental agency" (Section 20.1.2), BellSouth may only do so if it notifies Z-Tel of that requirement and permits Z-Tel to obtain a protective order. If the TRA's request to BellSouth was the form of a government order or subpoena, please forward a copy of that order or subpoena to me for our review. Until these matters are clarified, Z-Tel respectfully declines to provide this information.

Sincerely,

Peggy Rubino



October 6, 2003

4300 Six Forks Road

Raleigh, NC 27609-5746

(919) 863-7000

(800) 849-9100

(919) 863-7319 Fax

www.btitelecom.net

### **VIA OVERNIGHT MAIL**

Ms. Kathy Blake
BellSouth Telecommunications, Inc.
36M66 Southern Bell Center
675 West Peachtree Street
Atlanta, Georgia 30375

Dear Ms. Blake:

In response to your letter dated October 3, 2003 I would like to point out that the attachment to your letter was not from the website of Business Telecom, Inc. (BTI). It appears to be from the website of Phone+ Magazine and I am unable to validate any information that you might have obtained from the Phone+ website.

However, I can respond to your inquiry concerning the availability of wholesale switching as a product offering from BTI. As provided to the Tennessee Regulatory Authority in response to its Data Request in Docket 02-00207, BTI has never sold switching to another carrier in Tennessee. Any advertising for switched local services is intended as resale with the target market being ISPs and prepaid card service providers in limited areas in BTI's local service footprint. It is not an offering for unbundled local switching but an offering for the resale of BTI's local telecommunications services. Due to the narrow confines of BTI's offering for switched local services any pricing information is irrelevant to your inquiry.

If you have any questions, please call me at 919-863-7362.

Sincerely,

BUSINESS TELECOM, INC.

4W. Scott Yelten

Director, Local Product Group

Enclosures (Copy of October 3, 2003 letter from Kathy Blake w/attachment)

Copy to:

Hon. Deborah Taylor Tate, Chairman

Hon. Ron Jones, Director Hon. Pat Miller, Director

Mr. Guy Hicks, BellSouth Telecommunications

Jean Houck, BTI



October 6, 2003

Kathy Blake BellSouth Telecommunications 36M66 Southern Bell Center 675 West Peachtree Street, NE Atlanta, Georgia 30375

Dear Kathy,

Per your letter dated October 3, 2003(enclosed), I am confirming that we **do not** offer wholesale switching services. The information you gathered was not from our website. We offer SONET Transport, Ethernet, Optical Wavelength and Collocation services. I have enclosed our website "Services" and "Home" page for your convenience.

The information you garnered was within an industry publication - Phone Plus Magazine. Please ensure in the future, that you only acquire information from our website - <a href="https://www.memphisnetworx.com">www.memphisnetworx.com</a>. If you have any questions or concerns, please feel free to call me on (901) 507-2105.

Yours truly,

Charles G. Elliott

Director of Marketing & Service Operations

Enclosures(5)

# network.

Services:

SONET

Ethernet Collocation

Optical Wavelengths

Network:

Topology Network Map

Downloads



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httn://www.memnhisnetworx.com/

# Services

SONET - Do you need a proven access carrier with speedy activation and incomparable service? Well look no further. Our end-to-end, redundant network offers the full spectrum of SONET services on our flexible, protocol-neutral optical platform.

Ethernet - Our Metro Ethernet Services extends the ubiquity of Ethernet to the metropolitan area. It combines the ease of understanding and cost-effective nature of Ethernet with the proven reliability and scalability of SONET. We deliver right-shed, cost-effective solutions for extending enterprise LANs and other area networks (xANs).

Collocation - Our customers are provided the option of using our Technology center as a secure facility for their communications equipment or application hosting needs. This option enables our customers to locate their servers as close to the edge of the network as possible.

Wavelength - Customers will experience the flexibility and usability of a dark fiber solution with the availability and manageability of the Memphis Network's Optical Wavelength Service. Because we own and operate our network, we can build to the focation of your choice, meeting your specific needs.



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36M66 Southern Bell Center 675 West Peachtree Street, NE Atlanta, Georgia 30375

October 3, 2003

Diane Harlow, Sr. Manager Xspedius Communications 5555 Winghaven Blvd. Suite 300 O'Fallon, MO 63366

Dear Ms. Harlow:

BellSouth has been asked to provide the Tennessee Regulatory Authority with information regarding switching. We are trying to confirm that Xspedius Communications offers wholesale switching, as indicated on the attached page from your website. Please respond to this letter by October 10 if your website does not accurately reflect the availability of switching from Xspedius Communications.

Please also provide any information on whether Xspedius Communications maintains a standard price for switching and whether it provides discounts off of such prices.

Sincerely,

KathyBlake
Kathy Blake



**BellSouth Telecommunications, Inc.** 

333 Commerce Street Suite 2101 Nashville, TN 37201-3300 **Guy M. Hicks** General Counsel

guy.hicks@bellsouth.com

615 214 6301 Fax 615 214 7406

October 8, 2003

VIA FACSIMILE 301-361-4277

James Falvey, Esquire Xspedius Communications 7125 Columbia Gateway Dr., Suite 200 Columbia, MD 21046

Dear Jim:

I understand from Henry Walker that you have expressed concern about the attached letter, which was sent by Kathy Blake, of BellSouth, to Diane Harlow, of Xspedius. Your concern was that the letter should have been submitted to you, rather than to your client. Kathy Blake is not an attorney, and I do not see anything improper about her writing a letter to her contact at Xspedius. However, I am happy to communicate directly with you if that is your preference. Please provide your response to the attached letter to me. Thank you.

Guy M. Hicks

GMH:ch

BellSouth Telecommunications, Inc.
TRA Docket 03-00119
DeltaCom Arbitration
Late Filed Hearing Exhibit No. 2

REQUEST: What is the longest and the shortest period of back billing for bills rendered to DeltaCom by BellSouth?

RESPONSE: The longest actual back billing for bills rendered to DeltaCom by BellSouth was 39 months in Tennessee and Georgia. The shortest actual back billing for bills rendered to DeltaCom by BellSouth was 3 months in Tennessee for OSS related back billing and 6 months in Louisiana and South Carolina for DUF and UNE-P market rate back billing.

BellSouth Telecommunications, Inc. TRA Docket 03-00119 DeltaCom Arbitration Late Filed Hearing Exhibit No. 3

Can a BellSouth end-user call a BellSouth operator and verify REQUEST: whether a DeltaCom end-user's line is busy?

RESPONSE: BellSouth does not offer that service to its customers. To be able to verify the status of a non-BellSouth line the BellSouth operator would have to be able to determine which CLEC/ICO is actually the end user's local exchange provider. It is unlikely that the customer making the inquiry would have the knowledge of which carrier would be providing the local exchange service to the end user line in question. Thus, BellSouth's operator would have to query some database of inservice telephone numbers to derive the serving carrier. BellSouth's databases do not currently contain this information. The BellSouth operator would also have to know whether or not BellSouth had an agreement with the CLEC/ICO to allow such Here again, some query of an Interconnection Agreement database, for information not currently available, would be required. BellSouth would have to install and service interconnection arrangements, operator including so-called "inward operator trunks" with a Deltacom operator platform providing operator services to Deltacom's customers in Tennessee, in order for the verification to take place. Lastly, in order for the service to be effective, BellSouth would have to have operator service interconnection (and associated trunks) with each CLEC/ICO providing operator services in Tennessee and each CLEC/ICO would have to have interconnection with everv other operator service CLEC/ICO/ILEC in the state. Such a network arrangement does not currently exist in Tennessee, would be expensive for all, and would require the cooperation of all carriers operating in the state.

## **CERTIFICATE OF SERVICE**

I hereby certify that on October 13, 2003, a copy of the foregoing document was served on the parties of record, via the method indicated:

[ ] Hand [ ] Mail [ ] Facsimile [ ] Overnight [ ] Electronic	Henry Walker, Esquire Boult, Cummings, et al. 414 Union Street, #1600 Nashville, TN 37219-8062 hwalker@boultcummings.com
<ul><li>[ ] Hand</li><li>[ ] Mail</li><li>[ ] Facsimile</li><li>[ ] Overnight</li><li>[ ] Electronic</li></ul>	Nanette S. Edwards, Esquire ITC^DeltaCom 4092 South Memorial Parkway Huntsville, AL 35802 nedwards@itcdeltacom.com
[ ] Hand [ ] Mail [ ] Facsimile [ ] Overnight	David Adelman, Esquire Charles B. Jones, III, Esquire Sutherland Asbill & Brennan 999 Peachtree Street, NE Atlanta, GA 30309

